



March 20, 2020

This email is being sent to the primary contact person at all companies registered to exhibit at AVCU's 73<sup>rd</sup> Annual Meeting & Convention previously scheduled for May 15-17, 2020 at Jay Peak Resort. It is also being sent to exhibitor attending representatives who were identified when the application to exhibit was submitted to AVCU.

***(please forward this email within your organization as desired)***

AVCU has made the difficult but necessary decision to postpone our 73<sup>rd</sup> Annual Meeting & Convention until later this year. The good news is that we have worked closely with Jay Peak Resort to reschedule our convention for the weekend of September 18-20, 2020.

Although this is a different season when room rates would typically be higher, AVCU has negotiated and signed a revised contract with the Resort which maintains 100% of the provisions of our original contract, including room rates, for the rescheduled September dates.

With the exception of the dates, every other aspect of our 73<sup>rd</sup> Annual Meeting remains the same as announced on January 31<sup>st</sup>, including:

- Our impressive lineup of expert speakers (*all rebooked*);
- Saturday's Dueling Pianos Show (*rebooked*);
- Friday's Exhibitor Hall and Scavenger Hunt cash prize contest;
- Events and meal schedules (*minor adjustments possible*); and
- Accommodation rates for all room types in our Hotel Jay block.

We've anticipated two questions which the primary contact person, or your attending representatives, may have ... so we've answered them below.

**Q: What happens to the exhibitor application, and the optional presenting sponsorships, which we've already submitted?**

A: AVCU will honor and maintain all existing exhibitor relationships, whether the invoices have been paid or not, for the rescheduled weekend and, if necessary, will work with companies on an individual basis if there is a conflict. As noted above, everything has already been successfully transferred to the rescheduled dates. In other words, we are 100% in "business as usual" mode for our 73<sup>rd</sup> annual celebration, with the exception being that it will take place in September instead of May.

**Q: What happens to guest room reservations we've made at Jay Peak Resort?**

A: Jay Peak Resort has ceased all operations until May 1<sup>st</sup> and has asked AVCU to provide the following statement to explain everything:

"With the decision to reschedule the AVCU convention to the weekend of September 18-20, 2020, Jay Peak Resort has adjusted all existing call-in reservations for May 15-17 to their matching September dates. If you will attend the convention in September, no further action is needed on your part. If you made a reservation for May and will not attend in September,



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please call our Central Reservations line at 800-451-4449 to cancel your reservation.”

In closing, I would like to thank President Joe Bergeron, my co-workers, and the Association Board of Directors for their support and guidance during this unprecedented time of uncertainty and change.

On their behalf, I want to thank all our exhibitors and sponsors for understanding that while rescheduling the largest and most important annual gathering of Vermont credit unions is not an ideal situation, we are very fortunate to be able to work with Jay Peak Resort, our member credit unions, our speakers and entertainers, and you, our exhibitors and sponsors who provide us with the much needed support we require, to ensure that our 73<sup>rd</sup> Annual Meeting & Convention will happen in 2020.

We look forward to seeing your company and your Annual Meeting attending representatives in our Exhibitor Hall at Jay Peak Resort in September. If you have any questions, don't hesitate to contact me.

John

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